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HEALTHCARE PRODUCTIVITY SOLUTIONS SELECTS ██████████ AS “BEST-IN-CLASS”

BRANFORD, CT – Continuing to expand its researched portfolio of best-in-class vendors, Healthcare Productivity Solutions (HPS) has selected ██████████ as the leading hospital solution for purchasing and collecting bad debt. “██████████ presents the most unique and economically compelling option in the marketplace to address the issue of bad debt,” says Keith Nelson, principal with HPS. “They not only offer a lump sum payment for uncollected receivables, but also share future collections on that debt with the hospital once a predetermined ROI threshold has been achieved.”

██████████, headquartered in ██████████, crafts tailor-made recovery solutions to meet their clients’ specific needs. The company places a high priority on protecting each client’s reputation, employing and closely monitoring “soft” techniques such as flexible pull-back and non-alienating collection policies. At the same time, ██████████ employs proprietary state-of-the-art technology including cutting edge skip trace tools for cross referencing, and extensive data mining of multiple agencies. “In our view, it is the combination of highly advanced technology and sensitivity to the clients’ needs that clearly sets ██████████ apart from their field of competitors,” says Jay Kossman, HPS principal. “And they manage their performance in both of these areas very well,” he adds.

About HPS

HPS is an information resource that identifies the top vendors in the most vital healthcare service categories, and then shares their findings with hospitals and physician groups. The company diligently researches healthcare vendors, taking into consideration the quality and uniqueness of the product or service, pricing, management and financial stability of the vendor. The leadership of HPS has more than 60 years of combined experience in healthcare consulting, hospital administration and physician group practice management, and an in-depth understanding of the problems confronting these entities as well as the critical criteria that must be met to implement solutions.

For more information, visit www.hpsassociates.com.